



IMPROVING PRODUCT PROFITABILITY

At QStrat, we recognize that you need more than just best-in-class quote optimization solutions to achieve your corporate objectives. You also need the services of industry experts to ensure you realize your return on investment.

Our experienced professionals combine quoting and costing best practices with leading edge software technologies to deliver real results. This winning combination delivers streamlined procedures and renewed confidence in your true costs to drive improved profitability.

Depending on unique client objectives, QStrat engagements can range from basic quotation process modifications and cost model improvements to complete design, definition and implementation of an enterprise-wide Quotation Process. QStrat personnel have first hand experience implementing real Quotation Process improvements for manufacturers.

QStrat Services include:

- Quoting Best Practices
- Cost and Quote Model Development
- Quotation Process Benchmarking
- Software Training & Implementation
- Activity Based Costing Services
- Custom Application Development
- Enterprise Application Integration



IMPROVING PRODUCT PROFITABILITY

QStrat clients view the Quotation Process as a strategic and core business process that has a direct impact on an organization's measurable results. QStrat provides services that support client objectives related to the definition and improvement of their Quotation Process. Engagements are structured to have an immediate impact on key operational and financial metrics.

QStrat Services are also designed to ensure that clients take full advantage of software capabilities while integrating the software with their existing or newly defined core business processes and systems.

QStrat's services organization looks forward to working with your people in the following ways:

- Analyzing your current methodologies and suggest a roadmap for future growth
- Effectively deploying the solutions, whether locally or internationally
- Enabling smooth integrations with external solutions
- Applying industry best practices
- Ensuring that a practical and effective training and support infrastructure is in place

The QLM Suite

The QLM Suite supports and facilitates business processes in the Quotation Lifecycle from interactions with your customers to interactions with your suppliers and allows for ease of collaboration with all departments within your organization.

For more information on the complete QLM Suite, contact your sales representative at

1-866-762-3090

or visit us at

www.qstrat.com

