

## QUOTE WITH CONFIDENCE

Capturing all your cost drivers in one place is no easy task; fluctuating component and commodity costs and multiple currencies only serve to add more complexity to an already dynamic process. To make matters even more challenging, all this information needs to be delivered to your customers in less time than ever before. Today's tight operating margins necessitate that companies have to improve their confidence in their costing assumptions.

QLM Costing is a securely integrated cost and quote preparation application. It offers a versatile alternative to costly internally developed, divergent spreadsheet and database quotation systems. By capturing all of your companies' financial assumptions at a single source, you can feel confident in the knowledge that all those involved in the process are working from the same set of information.

QLM Costing supports a wide range of methodologies and cost drivers from simple labour burden models to complex Activity Based Cost models. QLM Costing's consistent, disciplined, and reproducible approach to quote generation will help you understand your costs better and improve the accuracy of your estimates.

### FEATURES:

- Create detailed BOMs on-the-fly
- Pass detailed costing information to other QLM Suite applications for complete lifecycle management
- Incorporate a wide variety of methodologies and cost drivers, like ABC Costing or simple labour models
- Export your data in XML for use in other systems and applications



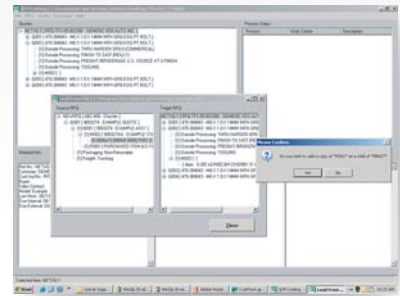
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QLM Costing gathers detailed product information together at the click of the mouse. Make the most of each and every part you manufacture.

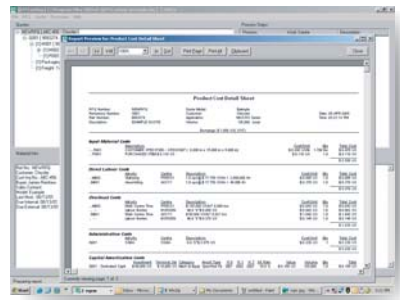
**Simplicity** is an important factor to consider when implementing any solution. The ergonomically designed interface of QLM Costing simplifies the learning curve and facilitates ease of use.

**Compatibility** with existing applications is a necessity in today's working environment to facilitate the flow of information. QStrat's suite of products are open standards-based technologies including Java 2 Enterprise Edition (J2EE) and XML. This allows information to be easily shared with other applications.

**Analysis** of your rich costing data is at your fingertips. Quickly perform a wide variety of "what if" scenarios to better ensure your companies' profitability and success.



*Reformat, analyze, redistribute costs. All on-the-fly.*



*Use the data from QLM Costing to fill out customer forms.*

## The QLM Suite

The QLM Suite supports and facilitates business processes in the Quotation Lifecycle from interactions with your customers to interactions with your suppliers and allows for ease of collaboration with all departments within your organization.

For more information on the complete QLM Suite, contact your sales representative at **1-866-762-3090** or visit us at [www.qstrat.com](http://www.qstrat.com)

